**Evento B2B con buyers esteri (Giappone e Corea del Sud) – settore idrotermosanitario**

**Pettenasco 20/21 ottobre 2025**

***Company Profile da compilare in lingua inglese***

***si prega di non scrivere a mano libera***

**Company name**

**VAT N°**

**City**

**Website**

**Sector of activity**

**Turnover**

**Import (% turnover)**

**Export (% turnover)**

**N° of employees**

**Spoken languages by corporate staff**

**Does your company have any certification? (Yes/No)**

**If Yes,please specify**

**List most important company products and related customs code  
Product/service 1  
Product/service 2  
Product /service 3  
Product/service 4  
Product/service 5**

**Brief description of company products or services, final consumers and main applications. Indicate if there are quality standards certifications and / or presence of patents. For production companies specify if special materials or production processes are used.**

**Present market positioning (describe the present market segment for your product/service, distribution channels used for both domestic and foreign markets)**

**Unique selling Proposition. Describe the uniqueness features that motivate the customer to purchase your product and/or service.**

**Brief description of your co-operation/business development ad/or partnership project**

**Required partner/s (detail the profile of your potential partner/s)**

**Main competitors**

**Main factors of competitiveness of your company**

**Co-operation requested/proposed**

**Does your company already operate in foreign markets** Yes/No

**If yes, indicate the kind of activities**

**If yes, in what areas?**

**If yes, provide info about the import-export countries**

*attività realizzata nell’ambito del*

**

*in collaborazione con*

